

Message Text

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PAGE 01 STATE 267489

64

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW PRIORITY

C O N F I D E N T I A L STATE 267489

E.O. 11652: GDS

TAGS: ABLD, PFOR, UR, US

SUBJECT: MOSCOW/WASHINGTON EMBASSY COMPLEXES

REF: STATE 285516

1. DEPARTMENT EXPECTS TO OPEN NEGOTIATIONS SOON WITH SOVIETS IN ORDER TO DETERMINE WHETHER WE CAN EXTRACT MEANINGFUL CONCESSIONS ON ISSUES OF INTEREST TO US ALONG LINES OF REFTEL IN RETURN FOR PERMISSION TO BEGIN CONSTRUCTION OF APARTMENT/ SCHOOL/ CLUB COMPLEX HERE. HOWEVER, IT DOES NOT NOW APPEAR THAT WE WILL BE IN A POSITION TO OUTLINE OUR NEGOTIATING POSITION TO DOBRYNIN IN DETAIL BEFORE NEXT WEEK.

2. PRESENCE OF FBO TEAM IN MOSCOW THIS WEEK CONSTITUTES EXCELLENT OPPORTUNITY TO DISCUSS COST CONSIDERATIONS OUTLINED IN ITEMS 1B, 1C, 1D REFTEL IN PRELIMINARY FASHION WITH UPDK. IN ORDER NOT TO LOSE THIS OPPORTUNITY, DEPARTMENT SUGGESTS, IF EMBASSY AGREES IT WOULD BE USEFUL, THAT FBO TEAM SHOULD RAISE THESE ITEMS DURING CURRENT DISCUSSIONS IN AN EFFORT TO OBTAIN AS MUCH INFORMATION AS POSSIBLE ABOUT SOVIET INTENTIONS. AT THIS STAGE APPROACH
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PAGE 02 STATE 267489

WOULD BE INFORM SOVIETS OF ITEMS WE WILL BE SEEKING MORE

INFORMATION ON, NOT DEMANDS WE WISH TO NEGOTIATE.

3. TEAM SHOULD MAKE NO REFERENCE TO SOVIET REQUEST TO BEGIN THEIR WASHINGTON PROJECT AND SHOULD MAKE NO REFERENCE TO OTHER CONCESSIONS LISTED REFTEL, NOT RELATED TO CONSTRUCTION COSTS, BUT PLACE DISCUSSION IN CONTEXT OF NEED TO PIN DOWN COST CONSIDERATIONS FOR OUR OWN BUDGETARY PURPOSES. IF SOVIETS RAISE THEIR REQUEST TO PROCEED WITH APARTMENTS HERE: THEY SHOULD BE TOLD THAT EMBASSY AND TEAM HAVE NO INSTRUCTIONS TO DISCUSS THE QUESTION AND THAT DEPARTMENT PREFERS AT PRESENT TO CONTINUE DISCUSSING THIS MATTER IN WASHINGTON.

4. VISIT TO HOTEL BELGRAD CONSTRUCTION PROJECT MAY PROVIDE USEFUL PEG FOR COST DISCUSSIONS. INGERSOLL

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